

Questionnaire for Commercial Loan:

1. What is the purpose of this commercial loan or refinance, and how does it align with your business or investment strategy?
2. Can you provide detailed financials for the property, including current income streams, occupancy rates, and operating expenses?
3. What is the legal structure of your business entity, and can you provide documentation such as tax returns, balance sheets, and profit-and-loss statements for the past two years?
4. What is your experience managing commercial properties, and do you have a management plan or team in place for this property?
5. What are the details of the property, including its type, location, condition, and any planned improvements or developments?
6. What is your exit strategy for this loan, and how do you plan to repay or refinance it at the end of the term?
7. Have you explored other financing options, and are there specific loan terms or programs you're seeking, such as fixed-rate, variable-rate, or SBA 504/7(a) loans?